

PRESS RELEASE

**INTESA SANPAOLO: NEW BRANCH FOR CORPORATE CLIENTS
OPENS IN WARSAW FROM 1ST MARCH**

- **The Warsaw's Representative Office, open since 1997, becomes a branch for corporate clients with the aim of supporting the growth of Italian companies abroad as well as their interaction with local and international clients.**
- **Strengthening of Intesa Sanpaolo's international network.**
- **The Warsaw's branch will report to Intesa Sanpaolo's London hub.**

Milan, 7 March 2013 – As of the **1st of March** Intesa Sanpaolo's branch in **Warsaw** began its activity, substituting the Management Office, open since 1997.

The Group thus strengthens its presence in Poland through the **consolidation of its international network** – which sees the opening of new branches and the reinforcement of existing structures – in order to **support Italian companies operating abroad** (both SMEs and larger corporates), favour **greater interaction with local and international target clients** and **support foreign trade** between the two countries.

The **branch** will offer a wide range of services including corporate banking, trade export finance, structures export finance, management of local and international payments, cash management, products for treasury management, liquidity, interest rates and foreign exchange. The **close cooperation with Banca IMI**, the Group's investment bank, will also guarantee a number of innovative and specialist solutions of structured finance and project & infrastructure finance.

The Warsaw's branch will report to the **London hub** (which also manages the branches located in Amsterdam, Frankfurt, Madrid, Paris, Athens, Moscow and Stockholm) which, together with the other three hub branches - **Hong Kong** (Shanghai, Singapore, Tokyo, Beijing, Ho Chi, Minh City, Mumbai and Seoul), **New York** (San Paolo and Santiago of Chile) and **Dubai** (Abu Dhabi, Beirut, Casablanca, Cairo, Istanbul and Tunis) - form the network of Intesa Sanpaolo's **International Department** within the **Corporate and Investment Banking Division (CIB)**.

The opening of a new branch in Warsaw strengthens the Group's international presence, which is already **active in over 40 countries**. Thanks to a network of branches, representative offices and banks specialized in the corporate banking business, Intesa Sanpaolo is **present in 29 countries**, supporting cross-border activities for corporate clients and companies. Furthermore, through its subsidiaries within the **International Subsidiary Banks Division**, Intesa Sanpaolo provides strategic coverage in other **12 countries** in Central-Eastern Europe, the Middle East and North Africa offering retail, commercial banking and corporate banking services.

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