

PRESS RELEASE

Banca Intesa presents new mortgage loan models

Prima Casa facilitates solutions of housing problems

Beograd (February 2) – Banca Intesa has created unique models for mortgage loans – Prima Casa with one-year grace period. Banca Intesa offers mortgage loans without the need to pay installments during the first year to those clients that buy a property which is not ready to move in or to those facing problems of lack of funds to cover other loan costs or flat furnishing.

Prima Casa mortgage loan models imply the following:

- Mortgage loans insured by the National Mortgage Insurance Corporation
- Mortgage loans with the government subsidy
- Mortgage loans for “Intesa gradnja” project

All mortgage loan models are indexed in euros and granted with up to 30-year repayment period and 12-month grace period. Depending on the specific model, interest rate for mortgage loans is around 4,25 per cent plus six-month eurobor. Regardless of the loan model, once a year the clients are provided with the option to repay up to 20 per cent of the remaining debt earlier, with no fee charged. There is also an extra facility provided, which is to repay the loan with another credit worthy client as a co-debtor.

To the clients that opt for one of Prima Casa housing loans models, Banca Intesa offers the possibility of obtaining a cash loan in dinars, which is in this case at disposal without the requirement of deposit or down payment and with an effective interest rate of 15 percent at an annual level, without any fees.

At the end of 2010 the Bank had 1.4 million clients-individuals in the business network consisting of a total of 206 branches and 7 mortgage loans centres. The Bank also has the most developed network of POS terminals and ATMs with over 19,000 active POS terminals and 252 ATMs. Banca Intesa confirmed its leading position in the electronic banking and payment cards operations. At the end of December 2010, the Bank had over a million issued debit and credit cards.

When it comes to operations with individuals, its overall loan portfolio amounted to 619 million euros at the end of 2010. Housing loans and cash loans subsidized by the state marked the biggest growth. During 2010 Banca Intesa granted nearly 2200 housing loans of a total value of 72 million euros. In 2010 over 74 million euros worth of subsidized loans was placed to individuals, 35 million out of which were housing loans with subsidized interest rate. Small business loans amounted to 123 million euros, while the amount of granted agriculture

loans stood at 32 million euros. At the same time, retail deposits increased compared to the beginning of the year and amounted to 1044 million euros at the end of 2010. Citizens' FX savings make up 94% or 983 million euros out of the citizens' total savings.