

## LOAN FINANCING CONDITIONS

### loan for purchase of vehicles from legal entities and private sellers in RSD

<b>1. Product user</b>	
1.1 Eligible clients	Permanent employees and pensioners citizens of the Republic of Serbia residents having domicile on the territory where the Republic of Serbia has full integrity and for which the Report from the Credit Bureau can be obtained through the Association of Serbian banks.
<b>2. Description of key features of the loan product</b>	
2.1 Loan type	Loan for the purchase of new and used vehicles from legal entities and private sellers in RSD.
2.2 Tenor of the loan	18, 24, 36, 48, 60,72 or 84 months.
2.3 Total loan amount	<ol style="list-style-type: none"> <li>For the purchase from legal entities: RSD 200,000 – 3,600,000.</li> <li>For the purchase from private sellers RSD 200,000 – 1,650.000, for clients with Magnifica status RSD 200,000 – 2,500,000.</li> </ol> <p>The loan amount can be increased by the amount of the comprehensive insurance policy premium issued by the insurance company.</p> <p>When purchasing from a natural person, the loan amount can be increased by the amount of tax for the transfer of absolute rights.</p>
2.4 Deposit / down payment	No deposit / down payment.
2.5 Currency in which the loan is approved, in case of the loan with contracted FX clause and exchange rate type (level of official middle exchange rate), as date of calculation	RSD.
2.6 Purpose	Purchase of new and used cars from legal entities and private sellers.
2.7 Periods when installments fall due for payment (monthly, quarterly and etc...)	Monthly.

2.8 Manner of loan disbursement	<ol style="list-style-type: none"> <li>1. In case of purchase from legal entity: <ul style="list-style-type: none"> <li>• Onto the account of the seller.</li> </ul> </li> <li>2. In case of purchase from private seller: <ul style="list-style-type: none"> <li>• Part of the loan referring to sales price onto the seller's current account in Bank;</li> <li>• Part of the loan related to the transfer of absolute rights to the account of the Tax Administration.</li> </ul> </li> </ol> <p>The part of the loan that refers to the amount of the comprehensive insurance premium is released to the account of the insurance company.</p>
2.9 Manner of loan repayment and pay-out of annuities	<ol style="list-style-type: none"> <li>1. For clients who receive salary onto current account in Bank: <ul style="list-style-type: none"> <li>• Standing order;</li> <li>• Conditional administrative ban.</li> </ul> </li> <li>2. For clients who don't receive salary onto current account in Bank: <ul style="list-style-type: none"> <li>• Administrative ban.</li> </ul> </li> </ol>

\*For clients whose Employers do not certify the administrative ban, it is necessary for the Client to provide a Certificate from the employers not to certify the administrative ban

<b>3. Loan expenses</b>	
1 Level and variability of annual nominal interest rate	<ul style="list-style-type: none"> <li>• 7.15% p.a. fixed - for clients with status Magnifica or Premium in Bank.</li> <li>• 7.45% p.a. fixed - for clients with status Upper mass in Bank</li> <li>• 7.85% p.a. fixed - for clients with status Standard in Bank;</li> <li>• 9.49% p.a. fixed - for clients who are not receiving salary via current account in Bank.</li> </ul>
3.2 Method of interest calculation	Proportional method 28-31/360.
3.3 Default Interest rate	<p>Legal default interest rate if it is higher than the agreed, otherwise the agreed interest rate.</p> <p>Legal default interest rate is in accordance with the Law regulating its level.</p>
3.4 Type and level of all fees and other costs to be borne by the loan user	<ol style="list-style-type: none"> <li>1. For loan amount to RSD 1,800,000: <ul style="list-style-type: none"> <li>• One bill of exchange: RSD 50, onetime payment</li> <li>• Credit Bureau Report: RSD 246, onetime payment</li> <li>• Fee for loan disbursement, onetime payment before the realization of the loan: <ul style="list-style-type: none"> <li>• 1.00% of the loan amount* for clients with status Magnifica and Premium in Bank;</li> <li>• 2.00% of the loan amount* for clients with status Uper mass and Standard in Bank and for clients who are not receiving salary via current account in Bank.</li> </ul> </li> </ul> </li> </ol>

	<p>2. For loan amount up RSD 1,800,000:</p> <ul style="list-style-type: none"> <li>• One bill of exchange: RSD 50, onetime payment</li> <li>• Credit Bureau Report: RSD 246, onetime payment</li> <li>• Fee for loan disbursement, onetime payment before the realization of the loan:             <ul style="list-style-type: none"> <li>• 1.00% of the loan amount* for clients with status Magnifica and Premium in Bank;</li> <li>• 2.00% of the loan amount* for clients with status Uper mass and Standard in Bank and for clients who are not receiving salary via current account in Bank.</li> </ul> </li> <li>• Fee for registering lien in the Register of lien in accordance with the tariff of the Business Registers Agency.</li> <li>• Comprehensive insurance policy premium of vehicles according to the tariff of the insurance company.</li> </ul>
<p><b>4. Other relevant information</b></p>	
<p>4.1 Conditions and manner of early loan repayment</p>	<p>In line with the Law on Financial Services Consumer Protection Law.</p>
<p>4.2 Minimal collateral</p>	<p>1. For loan amount to RSD 1,800,000:</p> <ul style="list-style-type: none"> <li>• one bill of exchange with the no-protest clause.</li> </ul> <p>2. For loan amount up RSD 1,800,000:</p> <ul style="list-style-type: none"> <li>• one bill of exchange with the no-protest clause;</li> <li>• pledge on vehicle, with no right to sale of the pledged vehicle till final loan repayment;</li> <li>• comprehensive insurance policy premium obligatory for the entire loan repayment period, policy endorsed in favor of the Bank.</li> </ul>

These conditions shall expose on 19.07.2021. and shall apply starting from 03.08.2021.